



July 2014 A Community Newsletter

Seneca Holdings, LLC
90 Ohi:yo' Way
Salamanca, Seneca Nation (via NY) 14779
senecaholdings.com

The CEO Update

Nya:weh Sgeno Seneca Nation Citizens,

Building upon the momentum established at the end of the fiscal year in 2013, Seneca Holdings and its subsidiaries have experienced a very busy year in 2014. All of our subsidiaries continue to win new awards from both commercial and federal customers.

Through May of this year, the subsidiaries of Seneca Holdings have received nearly \$58 million in contract awards. Each subsidiary has contributed to the aggregate total, including: 1) \$49 million in awards to SCMC, LLC; 2) \$6 million in awards to Seneca Telecommunications; and 3) over \$1 million in awards to Executive Protection Systems, LLC. The \$58 million so far this year surpasses the \$56 million awarded in 2013.

Seneca Telecommunications, LLC and SCMC, LLC have led the activity in 2013. Seneca Telecommunications, LLC continues to perform on the Security Cooperation Enterprise Solutions (SCES) Program contract awarded in 2013 which is worth a total of \$19.2 million. The SCES Program is a major endeavor by the Defense Security Cooperation Agency (DSCA) to improve the way the U.S. Government manages their Foreign Military Sales (FMS) program.

As you may be aware, Seneca Telecommunications, LLC is also actively involved in bringing broadband technology to the Cattaraugus Territory. The wireless network is being brought into homes on Territory with the support of the Seneca Nation. SCMC, LLC has had a successful start to 2014 with awarded contracts coming from the previously announced National Wild Turkey Federation for build-out of their headquarters in South Carolina and awards of over \$18 million for rehabilitation and renovation of residential homes affected by Hurricane Sandy in New Jersey.

In 2013, Executive Protection Systems, LLC received its U.S. SBA 8(a) certification and less than six months later the company has already received its first contract award as a participant in the U.S. SBA 8(a) Business Development Program. Executive Protection Systems, LLC has a robust pipeline of activity and is well-positioned for future success in both commercial and federal activity.

From a personnel perspective, we continue to grow our employee base across all our companies. We are proud to welcome back Ben Renshaw (Wolf Clan) as our summer intern. Ben interned for Seneca Holdings last year and represented us at the Native American Contractors Association (NACA) Emerging Native Leaders Summit in Washington, D.C.

While our subsidiaries operate in a challenging and competitive marketplace, Seneca Holdings is excited about the opportunities available as we enter the end of the fiscal year for 2014 - usually the strongest financial period of the year. We thank you for your support as we continue to diversify the economy of the Seneca Nation of Indians.

Please continue to visit our website at www.senecaholdings.com for updated information and employment opportunities. Our website is currently being updated and will feature a new design by July 2014.

Nya:weh,

Dave Kimelberg



SCMC, LLC REBUILDING HOMES DESTROYED BY HURRICANE SANDY IN NEW JERSEY



Seaside Heights, NJ – SCMC, LLC is one of 40 contractors approved under the New Jersey RREM Pathway 'C' Program to rebuild thousands of homes destroyed by Hurricane Sandy in 2012. Unofficially

named "Superstorm Sandy," the storm became the largest Atlantic hurricane on record (1,100 miles in diameter) with assessed damage exceeding \$68 billion. There are currently 9,800 homeowners in the Pathway 'C' Program who have been provided grant money to have their homes renovated, reconstructed, and raised to meet new base flood elevation levels. To qualify for Pathway 'C', eligible homes must have been

owner-occupied primary residences during the storm with adjusted household incomes less than \$250,000. SCMC, LLC expects 85% of the homes will be renovated and the remaining 15% will be completely reconstructed.

The average project amount is \$175,000 per home and SCMC, LLC has currently been assigned over 100 houses in 30 different townships. In June 2014, SCMC, LLC completed construction on its first home - and did so in under ninety days. SCMC, LLC expects to have a busy summer on the New Jersey Shore with the remaining homes to be completed this year.

Executive Protection Systems Awarded their First 8(a) Contract



Washington, DC – In April, Executive Protection Systems (EPS) was awarded their first contract designated as an 8(a)

set-aside. This \$1 million project with the Department of Interior (DOI) also presents the opportunity to broaden

EPS' past performance; the DOI scope of work is a first for EPS. While they have assisted with the design of many security systems, EPS will be designing, engineering, integrating, and installing a Control and Command Center, Security Operations Center, and a Situation Room for the main building of DOI in Washington, D.C.. The entire project is expected to take approximately 8 months and with potential for additional work and a multi-year service contract.

According to the DOI, this is a high profile project and many high level

DOI Officials, to include the Secretary of the Department of Interior, will be utilizing the facility. Once completed, the area will be used to house the DOI security staff and be the central hub for all security activity and functions. The Situation Room will be used for meetings, training, briefings, emergency situations, and act as a safe house should the need arise. EPS will be responsible for designing and integrating video surveillance, access control, audio – visual, video conferencing, media display, unified communication, and emergency notification.

Seneca Telecommunications Approaches One Year Mark on SCES Project



Alexandria, VA – In September 2013, Seneca Telecommunications was awarded a two year contract to provide

Program Management & Advisory Services in support of the Security Cooperation Enterprise Solutions (SCES) Program. The SCES Program is a major endeavor by the Defense Security Cooperation Agency (DSCA) to improve the way the U.S. Government manages their Foreign Military Sales (FMS) program. The U.S. Government uses the FMS program to manage and restrict the sale of U.S. produced military equipment to foreign countries. The FMS

program is a primary method for how the U.S. Government prevents military equipment from falling into the wrong hands.

The SCES Program is a multi-year program that will deploy a single software application across the Department of Defense (DoD) that will manage orders for military equipment made by foreign countries. SCES will improve the processing, access and visibility of case execution data for FMS orders and replace several legacy applications. The enterprise solution will be used by the U.S. Government and international customers and will provide higher levels of technical performance, data management, and reporting capabilities.

The Seneca Telecom team provides direct support to the U.S. Government civilians that are managing this large

DoD program. The team has established themselves as an integral part of the program and is relied on heavily to ensure success of the program. The Seneca Telecom team has approximately 30 members providing various types of support to the SCES Program.

The tasks being performed by the Seneca Telecom team include: program operations and management, information assurance management and cyber security, acquisition management, enterprise resource planning (ERP), technical and functional expertise, enterprise architecture management, requirements management, data management and migration, and system portfolio management.

Seneca Telecommunications' contract with DSCA is worth a total of \$19.2 million over the base year and one year option.

Summer Intern Program at Seneca Holdings



Ben Renshaw (Wolf Clan) has again joined Seneca Holdings as part of the Summer Internship Program. This is the second time he has taken part in this program, with last year being his first. During his time last year he was able to represent Seneca Holdings at NACA's Emerging Native Leaders Summit in Washington D.C and assisted with several projects and reports for Seneca Holdings.

"I really enjoyed my time at Seneca Holdings last year. Everyone was extremely helpful and gladly answered any questions I had. I was able to learn and be involved in several different activities that helped me further my understanding in both of my fields of study. It also gave me a sense of pride to see and be a part of the continued growth, both here at Seneca Holdings and the Seneca Nation."

Ben joins us from Council Bluffs, Iowa. He will be entering his senior year this fall at Buena Vista University in Storm Lake, Iowa. Ben is a double major in Accounting and Business Management. He is currently on track to graduate in May, 2015.

"This year I hope to continue gaining knowledge in both my fields of study through hands-on responsibilities and assignments. I also hope to develop a deeper understanding of the accounting field outside the classroom, while also building connections for the future."

